

Italmatch Chemicals Group

Company Presentation



**Italmatch
Chemicals**

Italmatch in numbers: our growth in less than 30 years



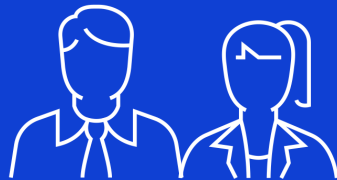
30 > +1100
Employees



1 > 3
Business
Units



1 > 20
Manufacturing
Plants



10 > +2000
Customers, Partners
and Suppliers

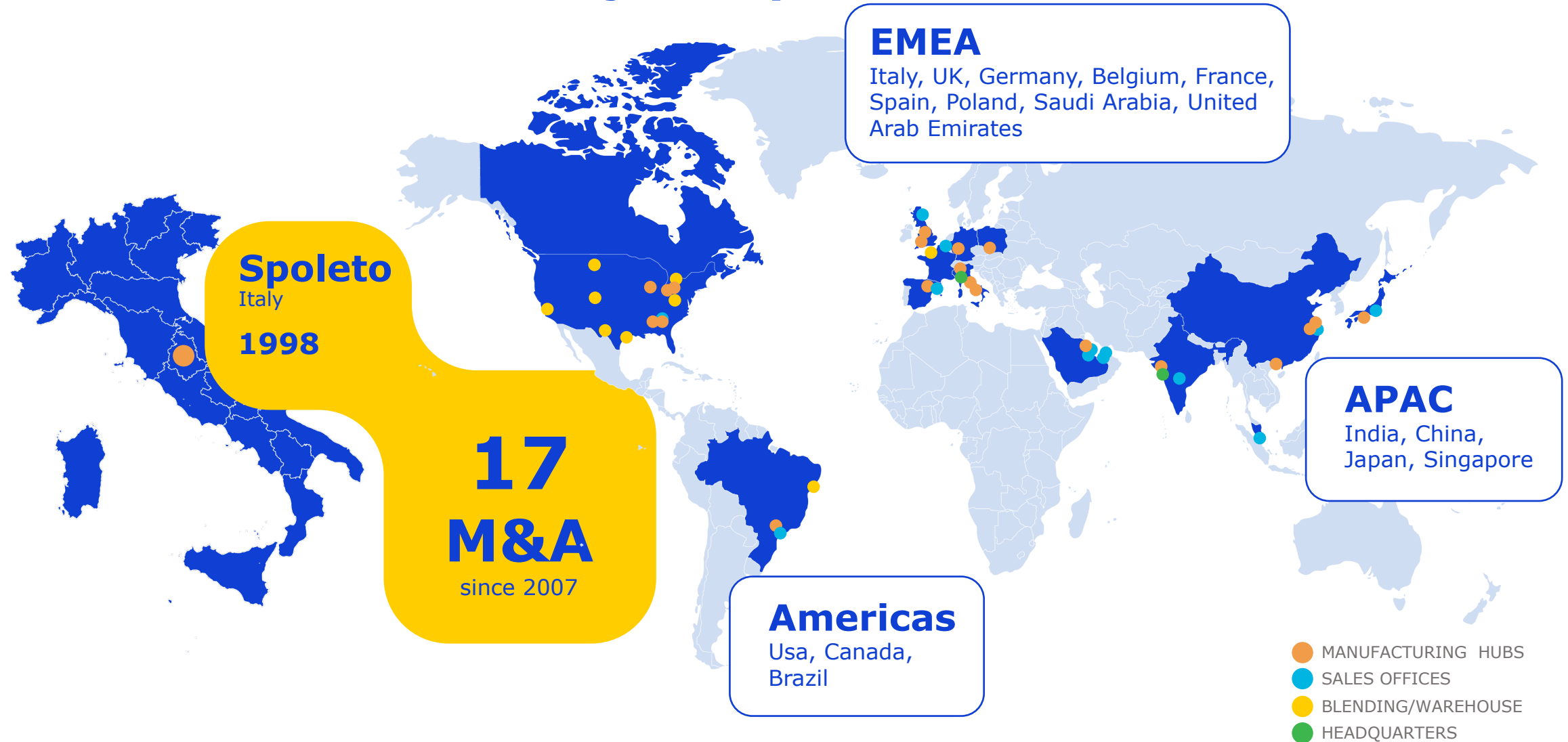


0 > 8
R&D Centers



20M > ~700M€
Revenue

Our internationalization journey



Some of our customers



Chemistry in your everyday life



Advanced Water Solutions

Desalination

Industrial water treatment

Fabric and Home Care, Industrial Cleaning

Lubricant Performance Additives

Industrial Lubricants

Transportation Lubricants



Specialty, Energy/Electrification and Oleochemicals

Specialties

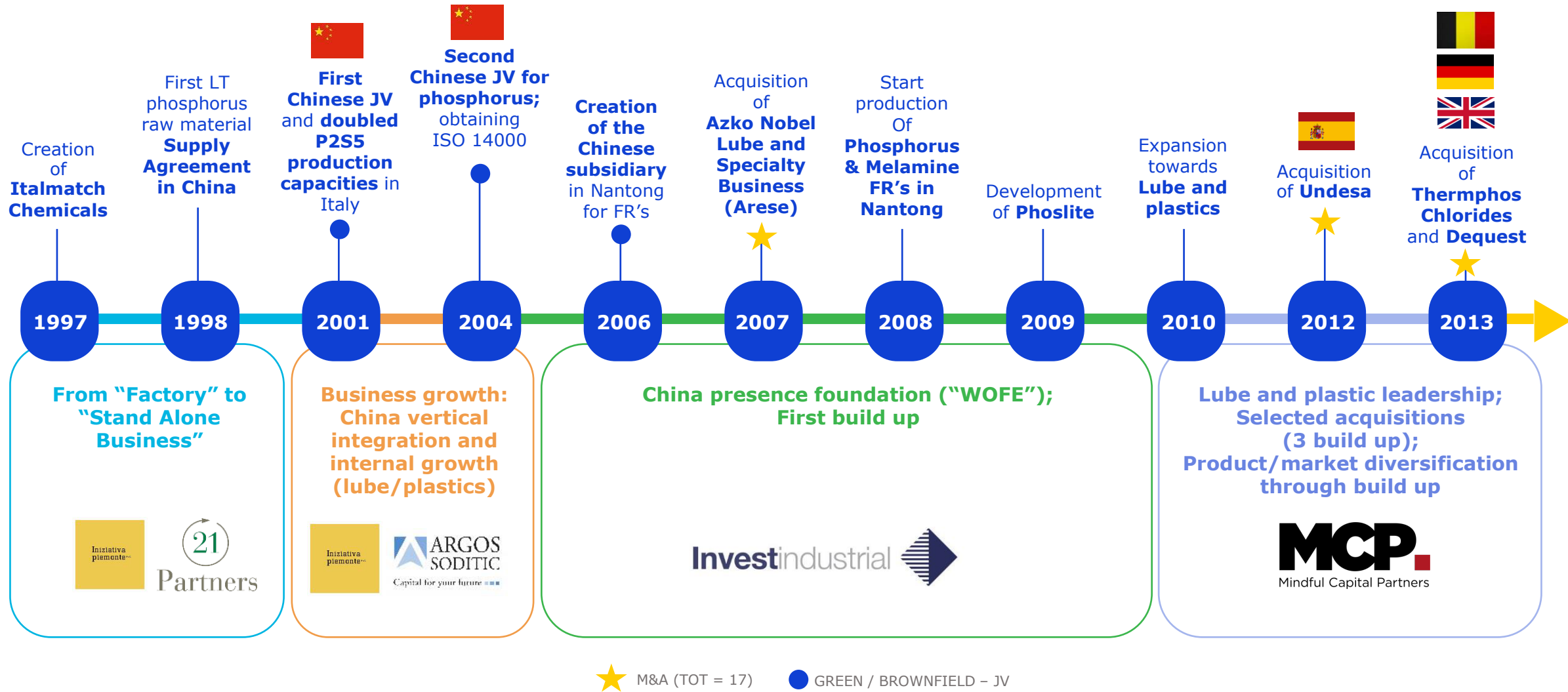
Traditional and renewable energies

Electrification

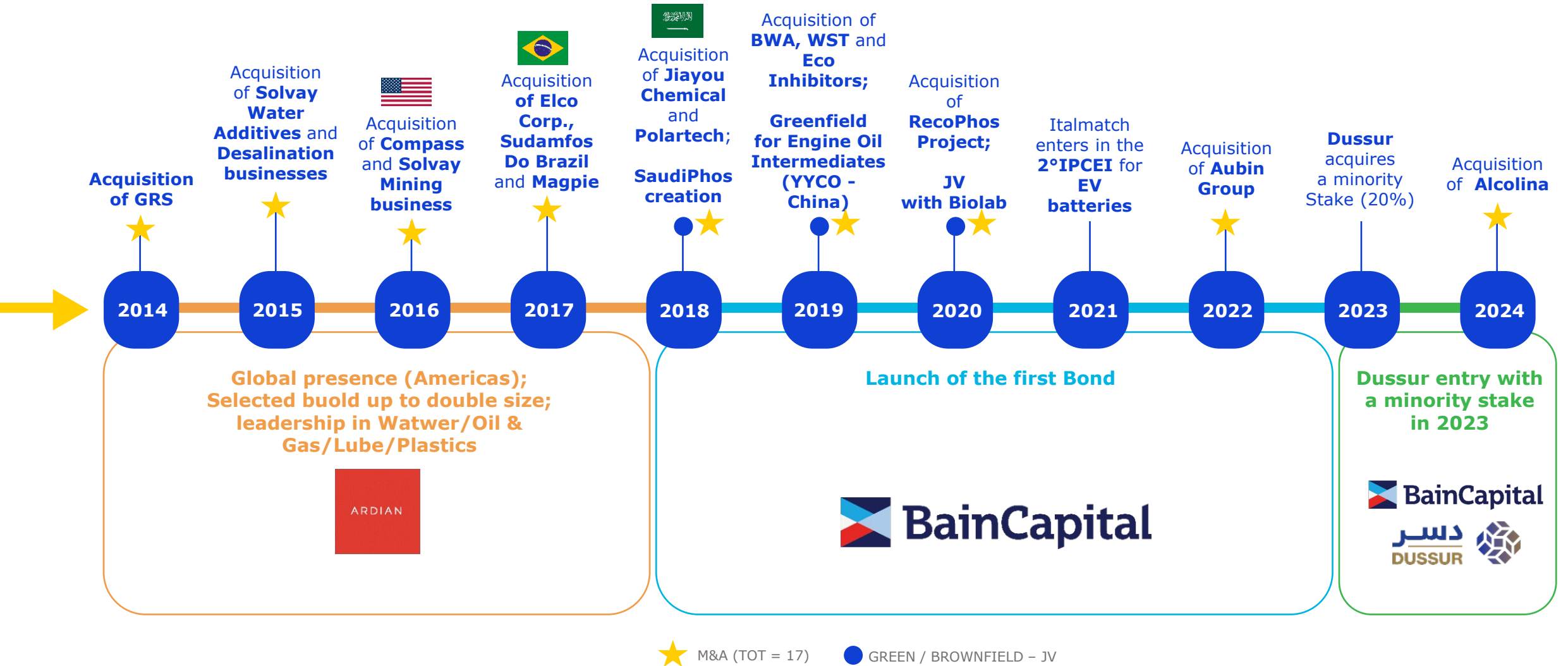
Flame Retardants

Oleochemicals

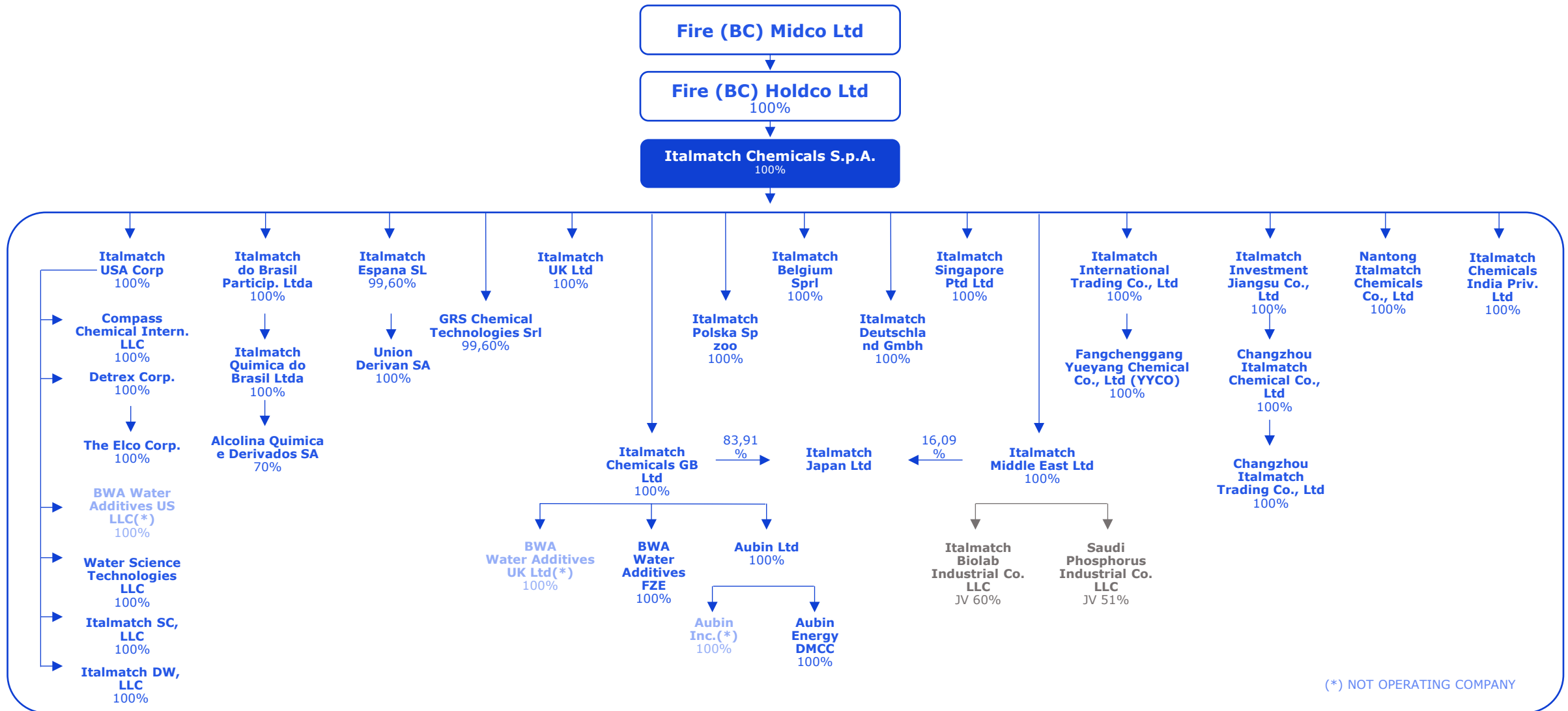
Our history



Our history



Group chart



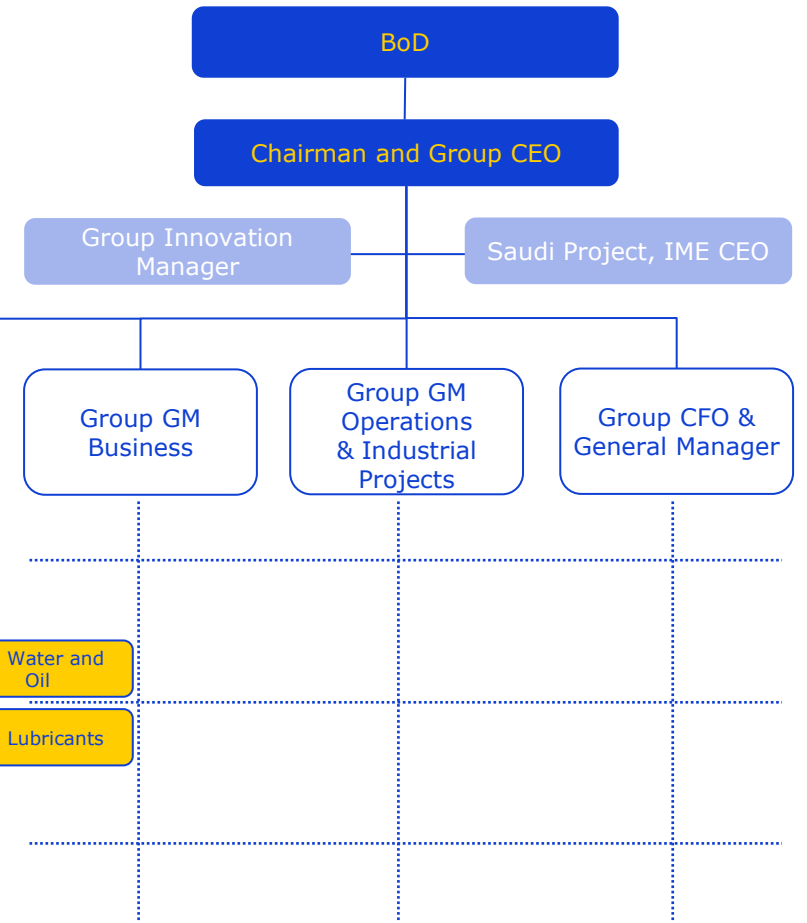
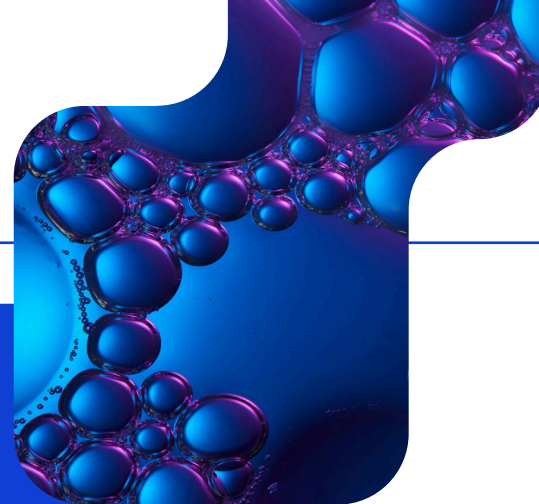
Our organization

Key strengths of our matrix structure


Flexibility


Collaboration


Responsiveness

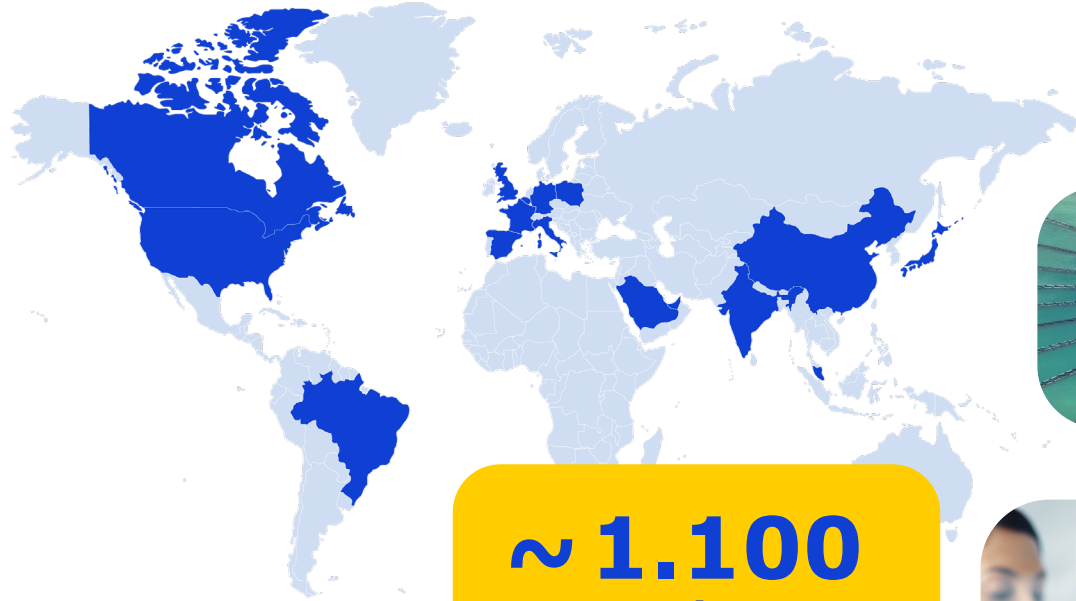


3 REGIONS

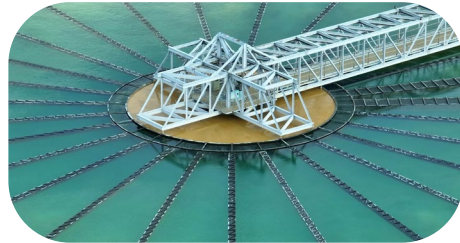
- EMEA CEO
- Americas Co-Regional GM
- APAC CEO

- GM Water and Oil
- GM Lubricants

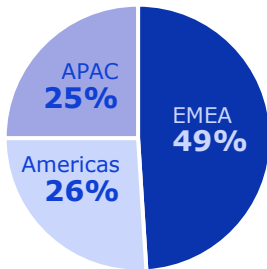
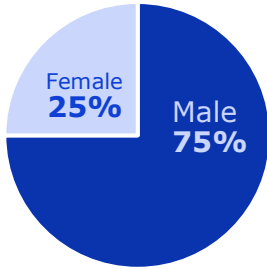
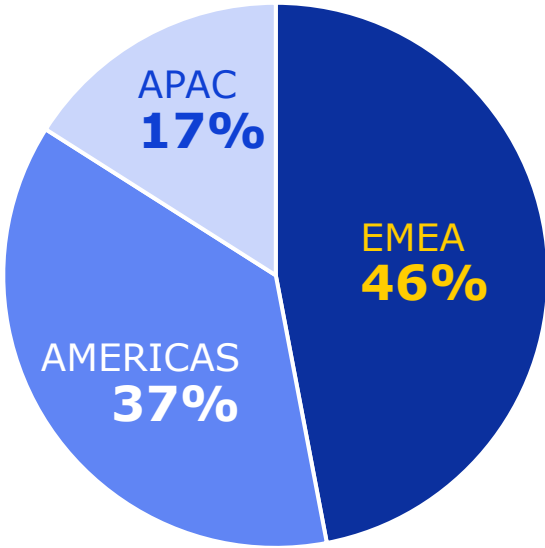
Our international presence







~ 1.100
employees



Revenue Splits by geography



Broad ranges of performance additives and application know-how

	ADVANCED WATER SOLUTIONS	LUBRICANT PERFORMANCE ADDITIVES	SPECIALTY, ENERGY/ELECTRIFICATION AND OLEOCHEMICALS				
Selected Products	<ul style="list-style-type: none"> • Antiscalants • Biocides • Corrosion inhibitors • Emulsion polymer • LMW polymer • HMW flocculants • Fuel cleaning agents • Full Functional Solutions 	<ul style="list-style-type: none"> • P₂S₅ (Antiwear Intermediate) • Polymeric esters • Conventional & complex esters • Amides • Sulphurides EP additives • Hydraulic fluids • Grease additives • MWF additives • Fuel additives 	SPECIALTIES AND ELECTRIFICATION <ul style="list-style-type: none"> • Phosphorus chlorides • Fatty acid chlorides • Special phosphites / phosphates • High purity HCL • OPA • Liquid - Solid EV batteries electrolytes RM • Red phosphorus flame retardants (halogen-free), both powder and masterbatch compounds, Melamine flame retardants, Phoslite FRs 			ENERGY <ul style="list-style-type: none"> • Antiscalants including squeeze treatments • Dispersants • Biocides • Corrosion inhibitors • Pour point depressants • Water clarifiers • Friction reducers • Demulsifiers • Hydrate inhibitors (LD) 	OLEOCHEMICALS <ul style="list-style-type: none"> • Esterquats • Esters • Polymers • Metallic Soaps • PVC one-pack • Glycerine • Fatty Acids • Amides
Main Markets	<ul style="list-style-type: none"> • Industrial & Institutional Cleaners • Household Detergents • Desalination • Pulp & Paper, Geothermal, Mining • Precious Metal Recovery 	<ul style="list-style-type: none"> • Additives & Components for Industrial Lube Oil • MWF Additives, Neat Oil & Water • Grease • Synthetic Base Stocks • Fuel Additives • Intermediates for Engine Oil Ad Pack 	<ul style="list-style-type: none"> • Lithium Batteries • E-mobility • Chemical Intermediates • Mining & Agrochemicals • Pharma • Engineering Thermoplastic (PA/PBT/PC/ABS) • Polyolefins • Epoxy, Rubbers, Foams, PUR 			<ul style="list-style-type: none"> • Hydraulic fracturing • Flow assurance • Asset integrity • Acidizing stimulation • Cementing • P&A • Renewable energies 	<ul style="list-style-type: none"> • Construction • Household • Lubricants • Paper • Personal Care • Pharmaceuticals • Plastics & Rubber • Wood
Market Shares	 <ul style="list-style-type: none"> ~45% EU Antiscalants ~70% US Antiscalants 	 <ul style="list-style-type: none"> ~55% EU P₂S₅ ~90% EU Polymeric Esters 	 <ul style="list-style-type: none"> ~70% EU Red Phosphorus FR 	 <ul style="list-style-type: none"> ~25% EU and US PCl₃ 			

Efficient and flexible global manufacturing footprint

- Flexible Plants multi-chemistry
- Exclusive Toller

EMEA

Arese ●

- Oil soluble radical polymerisation
- Esters (natural & complex)
- Organic phosphorus
- Acid chlorides
- Amides
- Maleic anhydride derivatives
- ASA / PIBSA

Spoletto

- Inorganic phosphorus derivatives
- Halogen Free Flame retardants

Qualiano ●

- Water soluble polymers
- Emulsion polymers
- LMW-HMW Polymers
- Fuel cleaning additives
- New special resins
- Polyquaternium

Frankfurt

- Phosphorus chlorides

Newport

- Phosphonates

Manchester

- MWF components
- Blending

Zaragoza ●

- Stearine / Oleine
- Fatty acid derivatives
- Ester quats
- PVC additives
- Stearic esters
- Metallic stearates
- Oleo esters

Saudi Arabia

- Blending

Poland

- P4 warehouse and logistic hub

AMERICAS

Smyrna ●

- Phosphonates
- Biocides
- Polymers
- Phosphites/ phosphates
- Quats
- Esters
- Fatty acid chlorides (next)

Cleveland ●

- Sulphurized EP additives
- Blending
- Grease packages

Ashtabula

- High purity HCL
- ZDDP

Bedford Park

- MWF components
- Blending

Birmingham

- Chemical Blending

Cravinhos

- Antifoams
- Reverse Osmosis solutions
- Antiscalants
- Dispersants
- Chlorine dioxide

APAC

Nantong

- Melamine derivatives
- Inorganic phosphinate
- Red phosphorus FR's

Changzhou

- Antiscalants for water applications

Fangchenggang

- P-S chemistry X engine oils
- Flame Retardants (N and P based)

Osaka ●

- Phosphonates

Mumbai ●

- MWF

ESG commitment and certifications

Committed to:



Our products contribute to:



Our certifications:



Explore our Sustainability Report to discover more:



Science Based Targets initiative: decarbonization roadmap



APPROVED NEAR-TERM SCIENCE-BASED TARGETS

The Science Based Targets initiative has validated that the science-based greenhouse gas emissions reductions target(s) submitted by Italmatch Chemicals SpA conform with the SBTi Criteria and Recommendations (Criteria version 5.1).

SBTi has classified your company's scope 1 and 2 target ambition as in line with a 1.5°C trajectory.

The official near-term science-based target language:

Italmatch Chemicals SpA commits to reduce absolute scope 1 and 2 GHG emissions 42% by 2030 from a 2021 base year. Italmatch Chemicals SpA also commits to reduce absolute scope 3 GHG emissions 25% within the same timeframe.

DATE OF APPROVAL
20 June 2024



Scope 1&2*
-42%
as at 2030

Scope 3*
-25%
as at 2030



The “Melting Pot” Culture

Thanks to our diversity, the Melting Pot is the heart of our identity

Focus on talents to support Italmatch growth, leveraging top technology and partners to speed up our journey, while owning the strategy and execution internally.



SAP SuccessFactors



16
countries

13
languages

~50%
generation Y and Z

DE&I programmes
to foster diversity, equity
and inclusions programmes





Thank You

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